

## SUPREME HEADQUARTERS ALLIED POWERS EUROPE

**TO:** BC's Distribution List for International Competitive Bidding

**DATE:** 29 May 2020

**SUBJECT:** Notification of Intent (NOI) to Issue and Invitation for International Competitive Bidding (ICB) for the Provision of International Public Sector Accounting Standards (IPSAS) Training for NATO personnel.

1. In accordance with the stipulations of the Bi-SC Procurement Directive 060-070 dated 30 June 2015, Annex C, the following information is provided on an Invitation for International Competitive Bidding (ICB) that this Headquarters has the intention to release.

ICB reference number	:	ACO-SH-20-15
Title of ICB	:	Provision of International Public Sector Accounting Standards (IPSAS) Training for NATO personnel
Requirement	:	Development, preparation and delivery of IPSAS training support for NATO audience. Training may cover the following planned areas (list is not all-inclusive and may be subject to changes): asset management and accounting; finance (basic/advanced).
Type of contract	:	Requirement Contract
Period of performance	:	01 January 2021 - 31 December 2021 with possibility to exercise up to 4 one-year options
Bidding procedure	:	Sealed Bidding (technical/financial) – the ACO electronic bidding portal will be used to compete this ICB ( <a href="https://aco.procureware.com">https://aco.procureware.com</a> ). <b>Firms not already registered on the portal are encouraged to apply for registration</b>
Funding	:	Reimbursable Budget 100,000.00 Euro estimated yearly amount 500,000.00 Euro estimated total cumulative value of the contract
Classification	:	NATO UNCLASSIFIED
Issue Date	:	mid-July 2020 (estimated)
Closing Date	:	mid-October 2020 (estimated)
Eligibility	:	Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations and (3) that provide the funding for the aforementioned requirement. Companies which have performed at least two contracts within the last five years substantially similar in scope, complexity and magnitude to the requirement described in the solicitation
Delivery location(s)	:	SHAPE as primary location (training at other HQs/sites may occur based on SHAPE operational needs)

Partial bidding : Partial Bidding is not authorized

Website : <http://shape.nato.int/page136374522>

2. SHAPE will directly advertise the ICB on the ACO eBid portal to all potential bidders and will post an abstract of the tender documents on the Web site above. Firms that have already been identified are listed in the NOI annex. NATO Delegations are hereby invited to nominate, **by facsimile and before 18 July 2020** the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders established within their respective country. This and any other correspondence hereto is to be addressed to:

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ACO Acquisition Management Branch  
Attn: Mr. Giordano MASTROCINQUE  
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AND

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Danny HOVAERE  
ACO Head of Contracts  
**(original signed)**

**Enclosure A to SHAPE NOI ACO-SH-20-15  
List of Potential Bidders already identified by SHAPE**

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<p>KPMG Avenue du Bourgetlaan 40 B-1130 Brussels Belgium Phone : +32 2 708 43 00 Email : <a href="mailto:info@kpmg.be">info@kpmg.be</a> <a href="mailto:Bwalterus1@kpmg.com">Bwalterus1@kpmg.com</a></p>	<p>EY EUROPE De kleetlaan, 2 1831 DIEGEM/MACHELEN Email: <a href="mailto:europa@be.cy.com">europa@be.cy.com</a> <a href="mailto:catherine.ameye@be.ey.com">catherine.ameye@be.ey.com</a> <a href="mailto:info@be.ey.com">info@be.ey.com</a> Phone : +32 (0) 2 774 91 11 Fax : +32 (0) 2 774 96 28</p>
<p>FINHARMONY Siège Social, Rue Vésale 7 75005 PARIS France POC : Christophe MARION Email : <a href="mailto:contact@finharmony.net">contact@finharmony.net</a> Phone : 00 33 (1) 53173900 Fax : 00 33 (1) 53173902</p>	<p>DELOITTE Berkenlaan 8b B-1831 Diegem Belgium POC: Hans Govaert Email: <a href="mailto:hgovaert@deloitte.com">hgovaert@deloitte.com</a> Phone: +32 2 800 2420 GSM: +32 497 51 52 88</p>
<p>ICAEW Metropolitan House 321 Avebury Boulevard Milton Keynes MK9 2FZ Dr Mark Campbell Head of International Capacity Building Email: <a href="mailto:mark.campbell@icaew.com">mark.campbell@icaew.com</a> <a href="mailto:steven.seagrave@icaew.com">steven.seagrave@icaew.com</a> Telephone: +44 (0)20 7920 8448 Facsimile: +44 (0)20 7920 3563</p>	<p>ML CONSULTING Gmbh Max-Planck-Strasse 39 D 50858 KOLN POC: Mr. Michael Zuehlke TEL: + 49 22 34 92 03 -112 FAX: = 49 22 34 92 03 92 31 Email: <a href="mailto:m.zuehlke@mlgruppe.de">m.zuehlke@mlgruppe.de</a></p>