NATO UNCLASSIFIED



Acquisition Directorate

eva.benson@ncia.nato.int

NCIA/ACQ/2020/12990 23 December 2020

To:

All Nominated Prospective Bidders

Subject:

INVITATION FOR BIDS

Provision of Information Exchange Gateway Between NATO Secret And Mission Secret (IEG-C)- IFB-CO-14314-IEG-C

Reference:

A. AC/4-D/2261 (1996 Edition)

B. AC/4-D/2261-ADD2 (1996 Edition)

C. AC/4-D(2008)0002-REV2 dated 5 July 2015, Best Value Evaluation Methodology

D. AC/4(PP)D/27045-ADD1 dated 6 July 2015

E. AC/4(PP)D/27045-ADD2 dated 28 August 2018

F. AC/4-DS(2015)0018 dated 12 October 2015

G. AC/4-DS(2018)0021 dated 12 November 2018

H. NOI-IFB-CO-14314-IEG-C dated 17 December 2018

I. NOI-IFB-CO-14314-IEG-C Amendment 1 dated 27 February 2020

J. NOI-IFB-CO-14314-IEG-C Amendment 2 dated 18 June 2020

K. NOI-IFB-CO-14314-IEG-C Amendment 3 dated 3 November 2020

Dear Madam/Sir,

- Your company is hereby invited to participate in an International Competitive Bid under the Best Value procedures set forth in References A, B and C for the provision of an Information Exchange Gateway between NATO Secret And Mission Secret (IEG-C).
- 2. The full requirements of the project are described in the Prospective Contract (Book II), part of the Invitation for Bid (IFB) package.
- 3. The NCI Agency intends to place one contract to cover the entire scope of the project. No partial bidding will be allowed.



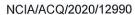
NATO Communications and Information Agency Agence OTAN d'information et de communication

> Avenue du Bourget 140 1140 Brussels, Belgium

www.ncia.nato.int



- Contract will be based on the proposal evaluated as the Best Values in accordance with the selection criteria set forth in the Bidding Instructions (Book I) which follow the procedures for International Competitive Bidding set forth in References A, B and C.
- 5. In order to optimize the IFB process, the NCI Agency is organizing a Bid Conference, which is currently scheduled to take place sometime in the latter part of January or early February 2021 via Skype voice. The purpose of this conference will be to present the project, and present the key members of the NATO project management team; as well as, to allow the prospective Bidders to clarify aspects of the IFB for which they may have questions at that time.
- 6. Further information on the Bid Conference will be communicated in mid- January 2021.
- 7. The reference for this IFB is IFB-CO-14314-IEG-C. All correspondence related to this IFB shall reference this number.
- 8. THE CLOSING TIME FOR SUBMISSION OF BIDS IN RESPONSE TO THIS IFB IS 13:00 HOURS (BRUSSELS LOCAL TIME) ON MONDAY, MARCH 29, 2021.
- 9. This IFB consists of the Bidding Instructions, including Administrative Certificates and Bidding Sheets (Book I) and the Prospective Contract (Book II). The Prospective Contract contains the Schedule of Supplies and Services (Part I), Contract Special Provisions (Part II), Contract General Provisions (Part III); as well as, the Statement of Work and Annexes (Part IV) detailing specifications governing the performance requirements of the Contract.
- 10. The overall security classification of this IFB is "NATO UNCLASSIFIED". This IFB remains the property of the NCI Agency and shall be protected in accordance with the applicable national security regulations.
- 11. The successful Bidder will be required to handle and store classified information up to the level of "NATO RESTRICTED". In addition, Contractors' personnel working on NATO sites will be required to hold "NATO SECRET" individual security clearances. Contractor will be required to handle and store classified material to the level of "NATO RESTRICTED" and the Contractor shall have the appropriate facility and personnel clearances of "NATO SECRET". Should a Contractor be unable to perform the Contract due to the fact that the facility clearance has not been provided by their respective national security agency, this lack of clearance cannot be the basis for a claim of adjustment or an extension of schedule, nor the lack of clearance be considered a mitigating circumstance in the case of an assessment of Liquidated Damages or a determination of Termination For Default by the Purchaser.
- 12. Bidders have the right to request IFB clarifications as outlined in section 2.6 of the Bidding Instructions (Book I). All requests for clarification will be dealt with strictly in accordance with the procedures at Reference A.
- 13. Recipients are requested to complete and return the enclosed "Acknowledgement of Receipt" at Attachment A within 14 days of receipt of this IFB, informing the NCI Agency of their intention to bid or not to bid. Companies are not bound by their





- initial decision, and should a firm decide to reverse its stated intention at a later date, it is requested to advise the NCI Agency by separate letter.
- 14. Bidders are advised that the NCI Agency reserves the right to cancel this IFB at any time in its entirety and bears no liability for bid preparation costs incurred by firms or any other collateral costs if bid cancellation occurs.
- 15. The Contracting Officer responsible for this solicitation is Ms. Eva Benson, all correspondence regarding this IFB should solely be addressed to eva.benson@ncia.nato.int.

FOR THE DIRECTOR OF ACQUISITION:

Eva Benson

Eva Benson Contracting Officer

Attachment(s):

- A. Acknowledgement of Receipt of IFB-CO-14314-IEG-C
- B. Distribution List of IFB-CO-14314-IEG-C
- C. Final Bidders List for IFB-CO-14314-IEG-C
- D. Book I Bidding Instructions
- E. IFB-CO-14314-IEG-C Bidding Sheets (Annex A)
- F. IFB-CO-14314-IEG-C BRCM Table (Annex D)
- G. Book II Prospective Contract

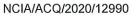


ATTACHMENT A

ACKNOWLEDGEMENT OF RECEIPT OF INVITATION FOR BIDS IFB-CO-14314-IEG-C

Please complete, sign and return by email (scanned to pdf) within 14 days to eva.benson@ncia.nato.int

We he	ereby advise that we have, together with	received Invitation For Bids IFB-CO-143 all enclosures listed in its Table of Conte	14-IEG-C on ents.				
PLEA	SE CHECK ONE						
	As of this date and without commitment on our part we do intend to submit a bid.						
	We do not intend to submit a bid						
	We are reviewing the req as soon as possible.	quirements of the IFB and will notify you o	of our decision				
	Signature: Printed Name:						
	Title:						
	Date:						
	Company:						
	Address:						
	POC:						
	Tel.:						
	E-mail:						





Distribution List:

<u>AII</u>	II Nominated Prospective Bidders		1
<u>NA</u>	ATO Delegations (Attn: Infrastructure Adviser):		1
<u>Em</u>	mbassies in Brussels (Attn: Commercial Attach	<u>é):</u>	
	Albania		1
	Bulgaria		1
	Canada		1
	Croatia		1
	Czech Republic		1
	Denmark		1
	Estonia		1
	France		1
	Germany		1
	Greece		1
	Hungary		1
	Iceland		1
	Italy		1
	Latvia		1
	Lithuania		1
	Luxembourg		1
	The Netherlands		1
	Norway		1
	Poland		1
	Portugal		1

NATO UNCLASSIFIED



NCIA/ACQ/2020/12990

Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States (electronic copy to brussels.office.box@mail.doc.gov)	1
Belgian Ministry of Economic Affairs	1

NCI Agency:

ACQ Director of Acquisition (Ms Jennifer Upton)

ACQ Contract Award Board Administrator (Ms Carolien Biesemans)

ACQ Acting Chief of Contracts (Ms Rebecca Benson)

ACQ Principal Contracting Officer (Mr Alain Courtois)

CES - Chief (Mr Pierre Pradier)

CES- Deputy SL Chief (Cedric Salson)

CES - Project Manager (Mr Nikolaos Chalkias)

ILS (Ms Derya Adiyan)

Cost Analyst (Mr Michail Bozoudis and Mr Pieter Jansen)

Registry



Final Bidders List for IFB-CO-14314-IEG-C

BELGIUM

ATOS

BREVCO Services

BT Global Services Belgium

Eurocity

RHEA Systems

SECURITAS

CANADA

MDA Systems Ltd

Terida Systems Ltd

CROATIA

KING ICT d.o.o

FRANCE

Airbus Defence and Space

Bertin Technologies

Global Technologies

GERMANY

Airbus Defence and Space GmbH

Atos Information Technology GmBH

Bechtle GmbH & Co. KG

CESTRON International GmbH

CGI Deutschland Ltd. & Co. KG

Hays AG

INFODAS GmbH

PwC Cyber Security

GREECE

Cosmos Business Systems AEBE

INTRACOM TELECOM SA

Thales Hellas S.A

ITALY

Almaviva S.p.A.

Engineering Ingegneria Informatica S.p.A.

Leonardo S.p.A.

SIRTI SpA

Telecom Italia S.p.A.

TELSY ELECTRONICA E TELECOMUNICAZIONI S.p.A.

Vitrociset S.p.A.



LITHUANIA

UAB "ELSIS PRO" UAB NRD CS

NETHERLANDS

NCIM Groep UNI Business Centre B.V. Respond B.V. (an Everbridge Company)

NORWAY

Thales Norway AS

POLAND

Enigma Systemy Ochrony Informacji Sp. z o.o. TELDAT Sp. z o.o. sp.k.

SLOVAKIA

Aliter Technologies, a.s.

SPAIN

IECISA - Informática el Corte Inglés, S.A. Núcleo de Comunicaciones y Control S.L. Everis GMV Aerospace and Defence S.A.U. Indra Sistemas S.A. Tecnobit S.L.

TURKEY

Ankaref Inovasyon ve Teknoloji Anonim Şirketi

Antensan Elektronik Sanayi Iç ve Diş Ticaret A.Ş Aselsan Elektronik Sanayi ve Ticaret Anonim Şirketi Ayesaş Aydin Yazilim ve Elektronik Sanayi Anonim Şirketi E4E Elektronik Mühendislik Yazilim Tasarim Ltd. Şti. Esen Sistem Entegrasyon ve Mühedislik Hizmetleri Sanayi ve Ticaret Limited Şirketi

Havelsan Hava Elektronik Sanayi ve Ticaret Anonim Şirketi

KoçSistem Bilgi ve İletişim Hizmetleri A.Ş

Milsoft Yazilim Teknolojileri Anonim Şirketi

Onur Mühendislik AŞ

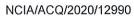
Primeng Muhendislik Anonim Şirketi

Savronik Elektronik Sanayi ve Ticaret Anonim Şirketi

STM Savunma Teknolojileri Mühendislik Ve Ticaret Anonim Şirketi

Tiga Bilgi Teknolojileri AS

Tubitak Bilgem Türkiye Bilimsel Ve Teknolojik Araştırma Kurumu Başkanliği





UNITED KINGDOM

BAE Systems

British Telecommunications plc

Cadmidium Services Limited

Deep Secure

EntServ UK Ltd (part of DXC Technology)

Foreign and Commonwealth Office (FCO) Services

Garrison

Genearl Dynamics United Kingdom Limited

Leonardo MW LTD

MASS Consultants Limited

Nexor Limited

Nsslglobal Limited

Rockwell Collins Aerospace

UNITED STATES

EMW Inc.

Forcepoint Federal LLC

Information Assurance Specialists, Inc

Leidos Inc.

MCR Federal LLC

Northrop Grumman International Trading

Northrop Grumman Mission Systems

NTT DATA Services Federal Government, LLC

Science Applications International Corporation

Sprint Federal Operations LCC