



TO: NATO Delegations  
Attn. Secretaries of Delegations

CC: STO FC

FROM: Head Finance and Contracts

DATE: 29 August 2023

SUBJECT: NOI Invitation for International Bidding (IFIB) no. CMRE-23-015 for the procurement of a Hyperconverged Computing Infrastructure.

Reference: A. FC(2017)103-REV1 - NATO IS Procurement Manual

1. In accordance with the provisions of Article XXXII of the NATO Financial Regulations and Financial Rules and Procedures, we are pleased to inform you that CMRE intends to issue the Invitation for Bids stated above in the upcoming weeks.
2. This procurement action will follow the Formal Procurement procedure specified in Reference A, adopted by the STO CMRE Procurement Procedures.

IFIB Reference: **CMRE-23-015**

Title of IFIB: Procurement of a Hyperconverged Computing Infrastructure.

Requirement: The Centre for Maritime Research & Experimentation is looking to modernize the Scientific Data Centre to proactively address the challenges posed by aging hardware and obsolescence. By replacing outdated components and incorporating state-of-the-art technology, this initiative also aims, through enhancing performance, security, and operational efficiency, to prepare the infrastructure for the migration to the cloud, also replacing some physical network components with Software Defined Networking solutions. For this reason, it is CMRE intention to procure a Hyperconverged Computing Infrastructure including computing, storage and networking resources, for the CMRE Data Centre in La Spezia, Italy. A full description of the technical requirements will be provided with the solicitation package.

Type of Contract: CMRE intends to award a Firm Fixed Price (FFP) contract.





Delivery Period: Dec 2023 (TBD)

Bidding Procedure: Sealed bid (no negotiations).

Award Method: Lowest Priced Technically Acceptable (LPTA) bid.

Funding: Estimated amount 500K – 650K Euro.

Classification: The solicitation and the contract documents are not classified.

IFIB Issue Date: Sep 2023 (TBD)

IFIB Closing Date Oct 2023 (TBD)

Eligibility: Solicitation is open to all governmental and/or commercial entities that originate or are chartered/incorporated within NATO-member nations.

Delivery Location: CMRE in La Spezia, Italy

3. You are hereby invited to nominate via email **by 13 September 2023** the names, full address, point of contact, telephone, and e-mail address of potential qualified bidders established within your country.

4. This and any other correspondence hereto is to be addressed to:

**STO Centre for Maritime Research and Experimentation (CMRE)**

Attn: Ms. Kimberly Krancevich – Head of Finance and Contracts

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Respectfully,

// original signed //

Kimberly Krancevich

Head of Finance and Contracts

STO CMRE