



## HEADQUARTERS KOSOVO FORCE

Film City, 10000 Pristina, Kosovo



**Our ref:** 5080 /KHQ BCE 0010/21

**Tel:** +389-2268-2806

**Date:** 25 March 2021

**NCN:** 681+2806

**TO:** BC Distribution List for International Competitive Bidding

**SUBJECT:** Notification of Intent (NOI) to issue an Invitation for International Bidding (IFIB) for the procurement of nine (9) vehicles of different categories and specifications for HQ KFOR and NATO Advisory & Liaison Team (NALT) located in Pristina, Kosovo.

**REFERENCE:** Bi-Sc Directive 60-70

1. In accordance with the stipulations of the Bi-SC procurement Directive 60-70, Annex C, the following information is provided on an Invitation For International Bidding (IFIB) that this Headquarters has the intention to release:

IFIB reference number: **ACO - KFOR-21-06**

**Title of IFIB:** Procurement of vehicles for replacement of HQ KFOR Fleet and cover NALT requirements as follows:  
 Lot A: Three (3) Multi-Purpose vehicles (Minibuses-8 to 9 seats)  
 Category BB  
 Lot B: Four (4) military purpose SUV's personnel vehicle rough terrain (4X4 category CB)  
 Lot C: Two (2) normal size SUV, personnel vehicle rough terrain (4X4) for NALT

**Requirement:** HQ KFOR located in Camp Film City, Pristina, Kosovo requires the procurement of nine (9) vehicles of different categories and specifications for replacement of HQ KFOR Fleet and cover NALT requirements. The following categories of vehicles are expected to be procured by KFOR HQ:

Lot A: Three (3) Multi-Purpose vehicles (Minibuses-8 to 9 seats)  
 Category BB  
 Lot B: Four (4) military purpose SUV's personnel vehicle rough terrain (4X4 category CB)  
 Lot C: Two (2) normal size SUV, personnel vehicle rough terrain (4X4) for NALT

**Type of Contract:** Firm Fixed Price

Period of Performance: Lot A Fourteen (14) Calendar Weeks and Lot B & C Twenty (20) Calendar Weeks.

Bidding Procedure: Two Sealed Envelopes – lowest technically compliant bidder

Funding: 183 Military Budget.  
183.2021.735001.FE.O41.JA1.401.000.000.170.000  
ZNC.2021.735001.G1.O81.JA1.401.000.000.170.000

Total Estimated Cost € 316,000.00.

Classification: NATO UNCLASSIFIED.

Issue date: 22 April 2021

Bid closing date: 03 June 2021

Eligibility: Eligible sources are restricted to governmental or commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, which that provide the funding for ACO/ACT HQs and/or specific requirement and (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations. A waiver has been granted for local factory authorized car dealer shops.

Delivery location (s): KFOR HQ Film City at Pristina Kosovo.

Partial Bidding: Is Authorized per Lot.

Web site: <https://shape.nato.int/financeandacquisition>

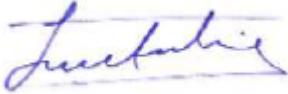
2. KFOR J8 P&C will directly e-mail this IFIB to all potential bidders and SHAPE Finance and Acquisition Directorate -ACO Acquisition Management Branch- will post an abstract of the tender documents on the Web site above. Firms that have already been identified, at the moment, are listed below. Interested Companies shall contact their national delegation to NATO in order to be nominated. You are hereby invited to nominate, by facsimile or email and before **21 April 2021**, the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders identified within your country and issue the appropriate Declaration of Eligibility for each nominated company. Your nomination should be addressed to: HQ KFOR J8 Film City, Pristina –Kosovo-, which is responsible for the preparation of the Bidders List, at the below address. This and any other correspondence hereto is to be addressed to:

**J8/BUDFIN – Purchasing & Contracting Branch  
HQ KFOR J8  
Film City, Pristina, Kosovo**

**Attn:  
NIKOLAOS GOUNATIDIS  
KPN/DSN: 681-2806  
Commercial: (00389) 2268-2806 or 00381(0) 38 503 603 2806  
Cell: 00386 (0) 49 750 249  
Email: [gounatidisn@hq.kfor.nato.int](mailto:gounatidisn@hq.kfor.nato.int)**

**C.C:**

**MARY CARMEN BIANCO**  
**Via Madonna del Pantano**  
**80014 Giugliano in Campania, Italy**  
**Tel: +39 081 721 2074**  
**E-mail: [Marycarmen.bianco@jfcnp.nato.int](mailto:Marycarmen.bianco@jfcnp.nato.int)**

A handwritten signature in blue ink, appearing to read 'Nikolaos Gounatidis', written over a horizontal line.

**Nikolaos Gounatidis**  
**NATO Civ,**  
**Chief, Purchasing and Contracting**

**List of Potential Bidders Already Identified by KFOR Headquarters.**

A/A	BIDDER	ADDRESS	CAP	CITY	COUNTRY	TEL	FAX	Email
1	DELFIN AUTO SH.PK	LAPNASEL, GRACANICA R.KOSOVO	10500	GRACANICA	KOSOVO	+381 (0) 38 600 755		<a href="mailto:lxhambazi@delfinauto-ks.com">lxhambazi@delfinauto-ks.com</a> <a href="mailto:info@delfinauto-ks.com">info@delfinauto-ks.com</a>
2	KOSOVA MOTORS J.S.C(FORD-LAND ROVER)	GRACANICE	10000	PRISTINA	KOSOVO	+381 (0) 45 515 007	+381 (0) 38 606 097	<a href="mailto:info@ford-ks.com">info@ford-ks.com</a> <a href="mailto:lsinani@ford-rks.com">lsinani@ford-rks.com</a>
3	AUTO SHEPTIA SIQANI (OPEL-CHEVROLET)	BRIGADA ERINISE P.N 109	10000	PRISTINA	KOSOVO	+381 (0) 38 610 003	+381 (0) 38 810 004	<a href="mailto:Edmond.siqani@siqani.com">Edmond.siqani@siqani.com</a> <a href="mailto:bleranda.berisha@siqani.com">bleranda.berisha@siqani.com</a>
4	BAKI AUTOMOBILE (LVOLKSWAGEN – SKODA)	KODRA ETRIMAVE PRISTINA	10000	PRISTINA	KOSOVO	+381 (0) 38 600041,042,043		<a href="mailto:avni.abdullahu@bakiautomobile.com">avni.abdullahu@bakiautomobile.com</a> <a href="mailto:info@bakiautomobile.com">info@bakiautomobile.com</a> <a href="mailto:haki.abdullahu@bakiautomobile.com">haki.abdullahu@bakiautomobile.com</a>
5	PORSCHE KOSOVA (VOLKSWAGEN-AUDI-SKODA)	Rr. MAGJISTRALJA PRISTINA-FERIZAJ KM 3	10000	PRISTINA	KOSOVO	+381 (0) 38 606 900 +377 445 79668		<a href="mailto:info@porsche-kosova.com">info@porsche-kosova.com</a> <a href="mailto:gent.abdullahu@porsche-kosova.com">gent.abdullahu@porsche-kosova.com</a>
6	ALLMAKES GLOBAL SERVICE (KIA MOTORS)	PARKU I BISNESIT DRENAS		DRENAS	KOSOVO	00381 (0) 38 534 517		<a href="mailto:agskosovo@gmail.com">agskosovo@gmail.com</a>
7	GUAVA INTERNATIONAL LIMITED ( LAND ROVER)	ASTOLAT BUSINESS PARK, PEASMARSH , GUILDFORD	GU3 1 NE	SURREY	UNITED KINGDOM	+662762 8500 ext 1785 +381 (0) 38 540 010	+66 2712 7050 +381 (0) 38 540 010	<a href="mailto:tenders@rmagroup.net">tenders@rmagroup.net</a>
8	AUTO MITA SH.PK (RENAULT)	MAGJISTRALJA PRISTINA-SKOPJE	10000	PRISTINA	KOSOVO	+381 (0) 38 520 025	+381 (0) 38 520 025	<a href="mailto:Jeton.mehmeti@automita.com">Jeton.mehmeti@automita.com</a> <a href="mailto:pleurat.hashani@automita.com">pleurat.hashani@automita.com</a> <a href="mailto:info@automita.com">info@automita.com</a>
9	AUTO KACANDOLLI SHPK	ZONA INDUSTRIALE PN	10000	PRISTINA	KOSOVO	+381 (0) 38 601 600	+381 (0) 38 601 611	<a href="mailto:info@kacandolli.com">info@kacandolli.com</a> <a href="mailto:rinor.rrahmani@kacandolli.com">rinor.rrahmani@kacandolli.com</a>
10	KVG LLC	112 SOUTH MARKET STREET	PA 17022	ELIZABETH TOWN	USA	+1717-689-4956	+1800-856-3504	<a href="mailto:eli@kvg.com">eli@kvg.com</a> <a href="mailto:info@kvg.com">info@kvg.com</a>
11	ELMAR PUTTING	FAHRZEUG-UND mASCHINENBAUDEI CHSTRABE 20	D-46459	REES- HAFFEN	GERMANY	++49 28572670	++4928577162	<a href="mailto:puetting@t-online.de">puetting@t-online.de</a> <a href="mailto:einkauf-puetting@t-online.de">einkauf-puetting@t-online.de</a>
12	AUTOTRADE SH.PK	MAGJISTRALJA PRISTINA-FERIZAJ P/N	10510	PRISTINA (HAJVALI)	KOSOVO	+381 38 542 343		<a href="mailto:yll.hajdari@autotrade-ks.com">yll.hajdari@autotrade-ks.com</a>

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13	TEKNE SRL	CONTRADA SAN MATTEO 42	66030	POGGIOFIO RITO (CH)	ITALY	+39 0871 550 823 +39 349 7228130		<a href="mailto:v.volpetti@tekne.it">v.volpetti@tekne.it</a> <a href="mailto:ad@tekne.it">ad@tekne.it</a>
14	GLOBAL FLEET SALES LLC	24725 W. TWELVE MILE ROAD, SUITE 114	MI 48034	SOUTHFIELD	USA	+1 248-327-6491	+1 248-327-6501	<a href="mailto:Matt.Main@globalfleetsales.net">Matt.Main@globalfleetsales.net</a>
15	NPT BOJKU HIDRAULIK	Beteja e Koshares PN	30000	Pejë	KOSOVO	+383(0) 39 434 998 +383(0)44-220-937		<a href="mailto:info.bojkuhidraulik@yahoo.com">info.bojkuhidraulik@yahoo.com</a>
16	MIDA GRAND MOTORS (FORD)	ST. BAOSNA AND HERCEGOVINA NO.1,		SKOPJE	NMK	+ 389 (0) 2 3073 103, +389 (0) 71 223 044	+389 (0) 2 3067 262	<a href="mailto:tperisic@ford.com.mk">tperisic@ford.com.mk</a> <a href="mailto:esiljanoski@ford.com.mk">esiljanoski@ford.com.mk</a>
17	CARGOMAX MACEDONIA (IVECO)	ST. NUMBER 10, 152, MILADINOVCE ILINDEN 1042		SKOPJE	NMK	+389 (0) 2 2551-050	+389 (0) 2 2551-055	<a href="mailto:borce.acovski@cargomax.com.mk">borce.acovski@cargomax.com.mk</a> , <a href="mailto:stevan.misev@cargomax.com.mk">stevan.misev@cargomax.com.mk</a>
18	KIA MOTORS MACEDONIA	UL. PERO NAKOV, NUMBER 25,		SKOPJE	NMK	+389 (0) 2 2570 283		<a href="mailto:sales@kiamotors.com.mk">sales@kiamotors.com.mk</a>
19	AUTOMOTIV GRUP (RENAULT – DACIA-NISSAN)	UL.SKUPI NO.14		SKOPJE	NMK	+389 (0) 2 272 7200	+389 (0) 2 272 7211	<a href="mailto:prodazba@renault.mk">prodazba@renault.mk</a> , <a href="mailto:info@renault.mk">info@renault.mk</a>
20	MAKAUTOSTAR (MERCEDES & MITSUBISHI)	UL.INDUSTRISKA NO.2ИНДУСТРИСКА 2		SKOPJE	NMK	+ 389 22 580 000	+ 389 22 580 401	<a href="mailto:office@makautostar.com.mk">office@makautostar.com.mk</a> , <a href="mailto:aleksandar.antovski@makautostar.com.mk">aleksandar.antovski@makautostar.com.mk</a>
21	AUTO MAKEDONIJA (OPEL)	UL.16 MAKEDNOSKA BRIGADA NO.2		SKOPJE	NMK	+ 389 2 3103 130	+ 389 22 580 401	<a href="mailto:kontakt@automakedonija.com.mk">kontakt@automakedonija.com.mk</a>
22	EUROIMPEX (PEUGEOT)	STR. TRETA MAKEDONSKA BRIGADA NO. 72		SKOPJE	NMK	+ 389 2 3111 000		<a href="mailto:euroimpex@euroimpex.com.mk">euroimpex@euroimpex.com.mk</a> .
23	AUTOMOBILE SK DOO (FIAT & ALFA ROMEO)	UL. SKUPI NO.8,		SKOPJE	NMK	+ 389 2 -309 3129, + 389 2 3096-333	+ 389 23096098	<a href="mailto:nikolab@autosk.com.mk">nikolab@autosk.com.mk</a>

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