

**To:** All Nominated Prospective Bidders

**Subject:** Amendment No. 1 to Request for Quotation RFQ-CO-115430-BGR  
Network Equipment for Various Sites in Bulgaria  
Project Serial: BGR015575

**Reference:** A. AC/4-D(2019)0004 (INV)  
B. TA 2020:06  
C. NCIA/ACQ/2021/07041 RFQ-CO-115430-BGR dated 05 July 2021

Dear Sir/Madam,

1. At Reference C your firm was invited, in conformance with the terms of your active Basic Ordering Agreement (BOA) with the NCI Agency to participate in a BOA competition for the for the provision of Network Equipment for Various Sites in Bulgaria.
2. The purpose of this Amendment 1 is to publish Purchaser's answers to the Clarification Requests (CRs) 1<sup>st</sup> Release received to date for the subject RFQ. The Purchaser is providing their response to the CRs at Annex A attached to this letter.
3. Prospective Bidders are advised that the NATO NCI Agency reserves the right to cancel this RFQ at any time in its entirety and bears no liability for bid preparation costs incurred by firms or any other collateral costs if bid cancellation occurs.
4. The Bid Closing Date remains unvaried as per Reference C, **15:00 Hours (Brussels time) on 2<sup>nd</sup> August 2021.**
5. The reference for the RFQ is: **RFQ-CO-115430-BGR** and all correspondence concerning this RFQ should reference this number.
6. The Purchaser point of contact for all information concerning this Request for Quotation is:

NATO Communications and Information Agency  
Acquisition Directorate  
NATO Headquarters, Boulevard Leopold III  
1110 Brussels, Belgium



Attn: Ole Hubner, Senior Contracting Officer  
Cc: Ms Estefania Nunez, Senior Contracting Assistant

Email: RFQCO115430BGR@ncia.nato.int

FOR THE DIRECTOR OF ACQUISITION:

Ole Hubner  
Senior Contracting Officer

**Enclosure:**

Annex A - Purchaser's answers to the Clarification Requests

**DISTRIBUTION LIST FOR Amendment 1 to REQUEST FOR QUOTATION  
RFQ-CO-115430-BGR**

**Offerors** (sent separately in electronic version)

**NATO Delegations** (Attn: Investment Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
Netherlands	1
North Macedonia	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

**Belgian Ministry of Economic Affairs** 1

**Embassies in Brussels** (Attn: Commercial Attaché):

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Belgium	1
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Czech Republic	1
Denmark	1
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Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
Netherlands	1
North Macedonia	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
The United Kingdom	1
The United States of America	1

***Distribution for information (Blind to Potential Industrial Suppliers):***

**NATO International Staff**

NATO Office of Resources

Management and Implementation Branch

Attn: Deputy Branch Chief

Director, NATO HQ C3 Staff

Attn: Executive Co-ordinator

SACTREPEUR

Attn: Infrastructure Assistant

**Strategic Commands** *(as applicable to funding source)*

**NATEXs**

All NATEXs

Date: 14<sup>th</sup> July 2021

Technical					
Serial Nr	RFQ Book Ref	RFQ Section Ref.	BIDDERS QUESTION	NCIA AGENCY Answer	Status*
T.1	Book I Bidding Instructions	Section 3.4	Could we participate to the bid even if we will not have TEMPEST certifications to insert in the technical proposal? In Italy there is no TEMPEST laboratory that can self-certificate products till now. According to Italian TEMPEST regulation, we must submit products to Italian NTA to receive the certification, and we can do it only after products are ordered by a public body.	Tempest Certificates do not belong to the documentation to be submitted with the proposal. The Tempest Certificates are to be submitted after tempest testing in accordance with Book II, Part IV, Schedule of Works, Section 7.3 along with the technical documentation in accordance with Book II, Part IV, Schedule of Works, Section 5.9.	No Amend ment required
T.2	Book II PART IV Statement of Work (SOW)	Section 8 Item 8.15	<p>HP Laser Jet M577 TEMPEST printer According to the manufacturer's datasheet the print speed of HP Laser Jet M577 printer is 40ppm for Letter paper format (<a href="https://www8.hp.com/h20195/v2/GetDocument.aspx?docname=4aa6-1663enuc">https://www8.hp.com/h20195/v2/GetDocument.aspx?docname=4aa6-1663enuc</a> ) and 38ppm for A4 paper format (<a href="https://www8.hp.com/h20195/V2/GetPDF.aspx/4aa6-1516eee">https://www8.hp.com/h20195/V2/GetPDF.aspx/4aa6-1516eee</a> ).</p> <p>Further to the above, HP Laser Jet M577 has been discontinued. The replacement model is HP Color LaserJet Enterprise MFP M578dn. According to the manufacturer's datasheet the print speed of this model is also 40ppm for Letter format and 38ppm for A4 format (<a href="https://www8.hp.com/h20195/v2/GetDocument.aspx?docname=4aa7-8160enuc">https://www8.hp.com/h20195/v2/GetDocument.aspx?docname=4aa7-8160enuc</a> ).</p> <p>In this relation, please confirm that the required print speed of the printer specified in SOW, Section 8, item 8.15 is 40ppm for Letter paper format or if not, please specify your requirements for print speed of the printer for A4 paper format.</p>	We confirm the requirement is 40 pages per minute for Letter paper format.	No Amend ment required