



**HEADQUARTERS ALLIED JOINT FORCE COMMAND  
NAPLES**

**QUARTIER GENERAL DU COMMANDEMENT INTERALLIE  
DE FORCES INTERARMEES NAPLES**

**Via Madonna del Pantano, 80014 Giugliano in Campania,  
Loc. Lago Patria, Naples, Italy**

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<b>Our ref:</b> JFCNP/FINDIR/P&C/VP/21	<b>Tel:</b> +39-081-721-3284
	<b>NCN:</b> 433-3284
<b>Date:</b> 19 January 2022	<b>Fax:</b> +39-081-721-8401 (J8 P&C)

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**TO:** BC's Distribution List for International Competitive Bidding

**SUBJECT:** **Notification of Intent (NOI) to Issue an Invitation for International Bidding (IFIB) for Provision of Electricity Power and Natural Gas at JFC Naples**

**REFERENCE:** Bi-SC Directive 060-070

1. In accordance with the stipulations of the Bi-SC Procurement Directive 060-070 dated 30 June 2015, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release.

IFIB reference number	:	ACO-NAP-22-01
Title of IFIB	:	Provision of Electricity Power and Natural Gas at JFC Naples
Requirement	:	The purpose of this Invitation for International Bidding (IFIB) is to award a contract for Provision of Gas and Electricity at JFC Naples at HQ JFC Naples Lago Patria, Italy. The Contractor shall be responsible for the delivery of the services, the management and the technical requirements. All services rendered shall be performed in full compliance with applicable Italian laws and regulations.
Type of contract	:	Firm Fixed Price for Natural Gas Indefinite Quantity, Requirement contract for Electricity Power.
Period of performance	:	Subject to contract authority approval from the budget Committee the contract performance is: One Base Period 01 May 2022 – 30 June 2024 (26 Months).
Bidding procedure	:	Lowest price technically compliant; the ACO eBid ProcureWare portal will be used for the competition. The URL: <a href="http://aco.procureware.com">aco.procureware.com</a> . "Eligible firms who are interested to participate in this competition are invited to apply for registration on the ACO eBid portal unless they already hold the status of approved/registered vendor".

Funding	:	Budget lines
		<b>Electricity 2022:</b>
JFC		104.2022.721321.AS.IH1.JA1.401.AH1.000.100.000
JLSG		124.2022.721321.AS.IH1.JA1.401.AH1.000.100.000
HN		Z01.2022.721321.ZN.IH1.000.000.000.000.100.000
		<b>Electricity 2023:</b>
JFC		104.2023.721321.AS.IH1.JA1.401.AH1.000.100.000
JLSG		124.2023.721321.AS.IH1.JA1.401.AH1.000.100.000
HN		Z01.2023.721321.ZN.IH1.000.000.000.000.100.000
		<b>Electricity 2024:</b>
JFC		104.2024.721321.AS.IH1.JA1.401.AH1.000.100.000
JLSG		124.2024.721321.AS.IH1.JA1.401.AH1.000.100.000
HN		Z01.2024.721321.ZN.IH1.000.000.000.000.100.000
		<b>Gas 2022:</b>
JFC		104.2022.721331.AS.IH1.JA1.401.AH1.000.100.000
JLSG		124.2022.721331.AS.IH1.JA1.401.AH1.000.100.000
HN		Z01.2022.721331.ZN.IH1.000.000.000.000.100.000
		<b>Gas 2023:</b>
JFC		104.2023.721331.AS.IH1.JA1.401.AH1.000.100.000
JLSG		124.2023.721331.AS.IH1.JA1.401.AH1.000.100.000
HN		Z01.2023.721331.ZN.IH1.000.000.000.000.100.000
		<b>Gas 2024:</b>
JFC		104.2024.721331.AS.IH1.JA1.401.AH1.000.100.000
JLSG		124.2024.721331.AS.IH1.JA1.401.AH1.000.100.000
HN		Z01.2024.721331.ZN.IH1.000.000.000.000.100.000
		The estimated total contract value is € 14,200,000.00
Classification	:	NATO UNCLASSIFIED
Issue Date	:	17 February 2022
Closing Date	:	04 April 2022
Eligibility	:	Eligible sources are restricted to Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations and (3) that provide the funding for the aforementioned requirement. This invitation to bid is not open to (1) Joint Venture and or any type of temporary grouping of companies (2) Consortium of firms/companies. All eligible companies must demonstrate that they have successfully performed at least two (2) contracts with a minimum two (2) year period of performance within the last five (5) years substantially similar in scope and magnitude to the requirements described in this solicitation.
Delivery location(s)	:	Headquarters JFC Naples
Partial bidding	:	Is authorized
Web site	:	<a href="http://shape.nato.int/page136374522">http://shape.nato.int/page136374522</a>

2. The JFC Naples J8 P&C Office will directly submit this IFIB/IFIP to all potential bidders through the ACO eBid portal; an abstract of the tender documents will be also

available on the Web site above. Firms that have already been identified are listed in the NOI annex. NATO Delegations are hereby invited to nominate, **by facsimile and email before 16 February 2022**, the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to

**JFC Naples J8 – Purchasing & Contracting Branch**

**Maj ITA A, Vincenzo PASCARELLA – Contracting Officer**  
**Via Madonna del Pantano – Loc. Lago Patria,**  
**80014, Giugliano in Campania, (Naples) ITALY**  
**Tel: +39-081-721-3284**  
**e-mail: [Vincenzo.PASCARELLA@jfcnp.nato.int](mailto:Vincenzo.PASCARELLA@jfcnp.nato.int)**

C.C.

**Mrs. Adriana RUSSO – Contract Administrator**  
**Via Madonna del Pantano – Loc. Lago Patria,**  
**80014, Giugliano in Campania, (Naples) ITALY**  
**Tel: +39-081-721-6540**  
**e-mail: [Adriana.RUSSO@jfcnp.nato.int](mailto:Adriana.RUSSO@jfcnp.nato.int)**

//ORIGINAL SIGNED//

\_\_\_\_\_  
Signature

Maj ITA A, Vincenzo PASCARELLA  
Contracting Officer

19 January 2022

\_\_\_\_\_  
date

**ANNEX: List of Potential Bidders already identified by JFC NAPLES**

<p><b>AGSM Energia SRL</b></p> <p>Via Lungadige Galarossa, 8 37133 VERONA ITALY Michele.brencich@agsm.it</p>	<p><b>ENI spa Retail Market G&amp;P</b></p> <p>Centro Direzionale di Napoli IS C5 80124 NAPOLI ITALY Luigi.giliberti@enigaseluce.com</p>
<p><b>HERA COMM SPA</b></p> <p>Via Molino Rosso, 8 40026 IMOLA ITALY Gabriella.bariani@gruppohera.it</p>	<p><b>A2A ENERGIA SPA</b></p> <p>Corso di Porta Vittoria, 4 20122 MILANO ITALY Emanuele.pozzi@a2a.eu Giovanni.scarioni@a2a.eu</p>
<p><b>EDISON ENERGIA SPA</b></p> <p>Foro Buonaparte, 31 20121 MILANO ITALY Gare.edisonenergia@pec.edison.it</p>	

**DISTRIBUTION LIST FOR NOIs (NS LAN - CRONOS)****NATO DELEGATIONS/IS:**

<b>NAME</b>	<b>NS E-mail address</b>
Day IS-NOR(PP)	J.Day@hq.nato.int
Pond IS-PASP(DSED)Sen Offr	S.Pond@HQ.NATO.INT
Mailbox Albanian Delegation	albanian.delegation@HQ.NATO.INT
Mailbox Belgian Delegation	BE.DEL@HQ.NATO.INT
Mailbox Bulgarian Delegation	BU.DEL@HQ.NATO.INT
Mailbox CA Joint Delegation	CA.DEL@HQ.NATO.INT
Mailbox Croatian Delegation	croatian.delegation@HQ.NATO.INT
Mailbox Czech Delegation	CZ.Del@HQ.NATO.INT
Mailbox Danish Delegation	DA.Del@HQ.NATO.INT
Mailbox Estonian Delegation	ES.DEL@HQ.NATO.INT
Mailbox French Del - Section Finances	FR.DelFIN@HQ.NATO.INT
Mailbox German Delegation	GE.Del@HQ.NATO.INT
Mailbox Greek Delegation	GR.Del@HQ.NATO.INT
Mailbox Hungarian Delegation	HU.Del@HQ.NATO.INT
Mailbox Icelandic Delegation - Milrep	IC.Del@HQ.NATO.INT
Mailbox Italian Delegation	ditd1@HQ.NATO.INT
Mailbox Latvian Delegation	LG.DEL@HQ.NATO.INT
Mailbox Lithuanian Delegation	LH.DEL@HQ.NATO.INT
Mailbox Luxembourg Delegation	LU.Del@HQ.NATO.INT
Mailbox Montenegrin Delegation	mbx.montenegrin-delegation@hq.nato.int
Mailbox North Macedonian Delegation	NorthMacedoniaDelegation@hq.nato.int
Mailbox Netherlands Delegation	NL.Del@HQ.NATO.INT
Mailbox Norwegian Delegation	NO.Del@HQ.NATO.INT
Mailbox Polish Delegation	PL.Del@HQ.NATO.INT
Mailbox Portuguese Delegation	PO.Del@HQ.NATO.INT
Mailbox Romanian Delegation	RO.DEL@HQ.NATO.INT
Mailbox Slovak Delegation	LO.DEL@HQ.NATO.INT
Mailbox Slovenian Delegation	SI.DEL@HQ.NATO.INT
Mailbox Spanish Delegation	SP.Del@HQ.NATO.INT
Mailbox Turkish Delegation	TU.del@HQ.NATO.INT
Mailbox UK Joint Delegation	UK.Del@HQ.NATO.INT
Mailbox United States Del (Mission)	US.Del@HQ.NATO.INT

**SHAPE FINAC AQM:**

<b>NAME</b>	<b>NS E-mail address</b>
SHAPE J8 AQM HOVAERE, Danny NIC	DANNY.HOVAERE@shape.nato.int
SHAPE J8 AQM SAM GIACOMELLO, Carlo NIC	Carlo.GIACOMELLO@shape.nato.int
SHAPE J8 AQM SAM MASTROCINQUE, Giordano NIC	Giordano.MASTROCINQUE@shape.nato.int
SHAPE J8 AQM SAM HINNENS, Valerie	Valerie.HINNENS@shape.nato.int
SHAPE J8 AQM SAM OAKES, Robert NIC	Robert.OAKES@shape.nato.int
SHAPE J8 AQM AYALA, Luis, Lt Col.	Luis.AYALA@shape.nato.int

**DISTRIBUTION LIST FOR NOIs (FAX NUMBERS)****NATO DELEGATIONS/IS:**

Day IS-NOR(PP)	fax: +32 (0) 2 707 4190
Pond IS-PASP(DSED)Sen Offr	fax: +32 (0) 2 707 5228
Mailbox Albanian Delegation	fax: +32 (0) 2 707 2783
Mailbox Belgian Delegation	fax: +32 (0) 2 707 6090
Mailbox Bulgarian Delegation	fax: +32 (0) 2 707 2832
Mailbox CA Joint Delegation	fax: +32 (0) 2 707 7129
Mailbox Croatian Delegation	fax: +32 (0) 2 707 2462
Mailbox Czech Delegation	fax: +32 (0) 2 707 1703
Mailbox Danish Delegation	fax: +32 (0) 2 707 6115
Mailbox Estonian Delegation	fax: +32 (0) 2 707 9590
Mailbox French Del - Section Finances	fax: +32 (0) 2 727 7426
Mailbox German Delegation	fax: +32 (0) 2 726 4948
Mailbox Greek Delegation	fax: +32 (0) 2 726 8030
Mailbox Hungarian Delegation	fax: +32 (0) 2 707 3638
Mailbox Icelandic Delegation - Milrep	fax: +32 (0) 2 726 4531
Mailbox Italian Delegation	fax: +32 (0) 2 707 6259
Mailbox Latvian Delegation	fax: +32 (0) 2 707 2889
Mailbox Lithuanian Delegation	fax: +32 (0) 2 707 2850
Mailbox Luxembourg Delegation	fax: +32 (0) 2 726 8900
Mailbox Netherlands Delegation	fax: +32 (0) 2 726 7801
Mailbox Montenegrin Joint Delegation	fax: +32 (0) 2 707 1070
Mailbox North Macedonia Delegation	fax: +32 (0) 2 707 2757
Mailbox Norwegian Delegation	fax: +32 (0) 2 726 5630
Mailbox Polish Delegation	fax: +32 (0) 2 707 1389
Mailbox Portuguese Delegation	fax: +32 (0) 2 707 6427
Mailbox Romanian Delegation	fax: +32 (0) 2 707 9602
Mailbox Slovak Delegation	fax: +32 (0) 2 707 2742
Mailbox Slovenian Delegation	fax: +32 (0) 2 707 2766
Mailbox Spanish Delegation	fax: +32 (0) 2 726 5089
Mailbox Turkish Delegation	fax: +32 (0) 2 707 6833
Mailbox UK Joint Delegation	fax: +32 (0) 2 707 7596
Mailbox United States Del (Mission)	fax: +32 (0) 2 724 3420

**SHAPE FINAC AQM:** fax: +32 (0) 65 44 3542