



**HEADQUARTERS ALLIED JOINT FORCE COMMAND NAPLES  
QUARTIER GENERAL DU COMMANDEMENT INTERALLIE  
DE FORCES INTERARMEES NAPLES**

**Via Madonna del Pantano, 80014 Giugliano in Campania,  
Loc. Lago Patria, Naples, Italy**

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<b>Our ref:</b>	JFCNP/FINDIR/P&C/TB/22	<b>Tel:</b>	+39-081-721 + 2225
<b>Date:</b>	23 May 2022	<b>NCN:</b>	433 + 2225
		<b>Fax:</b>	+39-081-721-8401 (J8 P&C)

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**TO:** BC's Distribution List for International Competitive Bidding

**DATE:** 23 May 2022

**Subject:** Notification of Intent (NOI) to Issue an Invitation for International Bidding/Proposal (IFIB) for a Non-Personal Service Contract for Multimedia Operation Support Services at JFC Naples

**Reference:** Bi-SC Procurement Directive 060-070 dated 30 June 2015, Annex C

1. In accordance with the stipulations of the Bi-SC Procurement Directive 060-070 dated 30 June 2015, Annex C, the following information is provided on an Invitation for International Bidding/Proposal (IFIB) that this Headquarters has the intention to release.

IFIB reference number : ACO-NAP-22-21

Title of IFIB : **Non-personal service contract for Multimedia Operation Support Services at JFC Naples**

Requirement : The purpose of this Invitation for International Bidding (IFIB) is to award a non-personal service contract for Multimedia Operation Support Services at HQ JFC Naples Lago Patria, Italy. JFC Naples requires a services contract with high technical capability to conduct optimized use of a comprehensive set of multimedia capabilities to include level 1 maintenance of the end user assets and incident reporting. The contractor will not be responsible for correcting faults for core multimedia systems and related equipment.

Set-up and maintenance of user end-item assets must be provided and when necessary, identification and reporting of system issues or faults to the responsible service providers. Maintenance and technical operation of the VTC system and video walls are under the responsibility of the NATO service provider (NCIA) and their support contractors where applicable.

The Contractor shall be solely responsible for the management and the delivery of the services. All services rendered shall be performed in full compliance with applicable Italian laws and regulations.

At the time of bidding, Bidders must provide Security Clearance - NOSI for Italian companies and NOS for the personnel assigned to perform work in NATO Military Installations and incorporated in any of the NATO-member nations.

**NOTE: Non-Italian companies must provide their National Security Clearances.**

Type of contract : Firm Fixed Price

Period of performance : Base period: 01 January 2023 – 31 December 2023 and up to four (4) one-year options as per Chapter 2, paragraph 2-12 (b) of the above mentioned directive.

NATO UNCLASSIFIED

Bidding procedure	:	Lowest price technically compliant; the ACO eBid portal will be used for the competition. URL: <a href="http://aco.procureware.com">aco.procureware.com</a> . “Eligible firms who are interested to participate in this competition are invited to apply for registration on the ACO e-bid portal unless they already hold the status of approved/registered vendor”.
Funding	:	Budget: 104.2022.722331.AS.I61.JA1.403.SIC.I03.100.000 Yearly estimated value is € 100,000.00 with an estimated total contract value of € 500,000.00 (base period + 4 one-year extension options).
Classification	:	NATO UNCLASSIFIED
Issue Date	:	27 June 2022
Closing Date	:	29 September 2022
Eligibility	:	Eligible sources are restricted to <b>“Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations and (3) that provide the funding for the aforementioned requirement.</b> Companies which have performed at least two contracts within the last five years substantially similar in scope to the requirement described in the solicitation”. This invitation to bid is not open to (1) Joint Venture and or any type of temporary grouping of companies (2) Consortium of firms/companies.
Delivery location(s)	:	Headquarters JFC Naples (ITALY)
Partial bidding	:	Is not authorized)
Web site	:	<a href="http://shape.nato.int/page136374522">http://shape.nato.int/page136374522</a>

2. The JFC Naples J8 P&C Office will directly e-mail this IFIB/IFIP to all potential bidders and will post an abstract of the tender documents on the Web site above. Firms that have already been identified are listed in the NOI annex. NATO Delegations are hereby invited to nominate, **by facsimile and email before not later than 16 June 2022**, the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to:

**J8 – Purchasing & Contracting Branch**

**Lt. Col, US AF, Todd BUTLER – Branch Head - Contracting Officer**  
**Via Madonna del Pantano – Loc. Lago Patria,**  
**80014, Giugliano in Campania, (Naples) ITALY**  
**Tel: +39-081-721-2225**  
**e-mail: [Todd.BUTLER@jfcnp.nato.int](mailto:Todd.BUTLER@jfcnp.nato.int)**

C.C.

**Mrs. Adriana RUSSO – Contract Administrator**  
**Via Madonna del Pantano – Loc. Lago Patria,**  
**80014, Giugliano in Campania, (Naples) ITALY**  
**Tel: +39-081-721-6540**  
**e-mail: [Adriana.RUSSO@jfcnp.nato.int](mailto:Adriana.RUSSO@jfcnp.nato.int)**

//ORIGINAL SIGNED//  
2022 ddd

XXXXX

Signature

date

Lt. Col, US AF, Todd BUTLER  
Branch Head - Contracting Officer

**ANNEX: List of Potential Bidders already identified by  
(INSERT YOUR HEADQUARTERS NAME)**

<p><b>Impianti S.p.A</b> Via Della Valle 46/a 20841 Carate Brianza (MB) - Italy POC Simone Lo Russo Amministratore Unico +393487105402 - +39 0362 942181 <a href="mailto:simone.lorusso@impianti.eu">simone.lorusso@impianti.eu</a></p>	<p><b>SIRTI S.p.A.</b> Viale della bella Villa 220/222 00172 Roma - Italy POC: Ciro Sammarcellino Key Account Manager NATO, Military &amp; Defence Mobile: ++39 3356426305 E-mail: <a href="mailto:c.sammarcellino@sirti.it">c.sammarcellino@sirti.it</a></p>
<p><b>Barco S.r.l.</b> Salita di Castel Giubileo 18 – 00138 Roma - Italy POC: Valerio Petrucci National Senior Sales Manager +39 06 88071701 - +39 335 5354479 <a href="mailto:valerio.petrucci@barco.com">valerio.petrucci@barco.com</a></p>	<p><b>NA.EL S.r.l.</b> Via F. Imperato 190 NAPOLI - Italy POC Ing. Cosimo Cantatore Amministratore Unico +39 329 2214409 <a href="mailto:cosimo.cantatore@nael.it">cosimo.cantatore@nael.it</a></p>
<p><b>TIM S.p.A.</b> Sede Legale: Via Gaetano Negri, 1 20123 Milano Sede Secondaria e Direzione Generale: Corso d'Italia, 41 00198 Roma PoC: Luigi D'Amore Area Manager Local Government, NATO and US Gov (Procuratore) +393665745922 <a href="mailto:luigi1.damore@telecomitalia.it">luigi1.damore@telecomitalia.it</a></p>	

**DISTRIBUTION LIST FOR NOIs (NS LAN - CRONOS)****NATO DELEGATIONS/IS:**

<b>NAME</b>	<b>NS E-mail address</b>
Day IS-NOR(PP)	J.Day@hq.nato.int
Pond IS-PASP(DSED)Sen Offr	S.Pond@HQ.NATO.INT
Mailbox Albanian Delegation	albanian.delegation@HQ.NATO.INT
Mailbox Belgian Delegation	BE.DEL@HQ.NATO.INT
Mailbox Bulgarian Delegation	BU.DEL@HQ.NATO.INT
Mailbox CA Joint Delegation	CA.DEL@HQ.NATO.INT
Mailbox Croatian Delegation	croatian.delegation@HQ.NATO.INT
Mailbox Czech Delegation	CZ.Del@HQ.NATO.INT
Mailbox Danish Delegation	DA.Del@HQ.NATO.INT
Mailbox Estonian Delegation	ES.DEL@HQ.NATO.INT
Mailbox French Del - Section Finances	FR.DelFIN@HQ.NATO.INT
Mailbox German Delegation	GE.Del@HQ.NATO.INT
Mailbox Greek Delegation	GR.Del@HQ.NATO.INT
Mailbox Hungarian Delegation	HU.Del@HQ.NATO.INT
Mailbox Icelandic Delegation - Milrep	IC.Del@HQ.NATO.INT
Mailbox Italian Delegation	ditd1@HQ.NATO.INT
Mailbox Latvian Delegation	LG.DEL@HQ.NATO.INT
Mailbox Lithuanian Delegation	LH.DEL@HQ.NATO.INT
Mailbox Luxembourg Delegation	LU.Del@HQ.NATO.INT
Mailbox Montenegrin Delegation	mbx.montenegrin-delegation@hq.nato.int
Mailbox North Macedonian Delegation	NorthMacedoniaDelegation@hq.nato.int
Mailbox Netherlands Delegation	NL.Del@HQ.NATO.INT
Mailbox Norwegian Delegation	NO.Del@HQ.NATO.INT
Mailbox Polish Delegation	PL.Del@HQ.NATO.INT
Mailbox Portuguese Delegation	PO.Del@HQ.NATO.INT
Mailbox Romanian Delegation	RO.DEL@HQ.NATO.INT
Mailbox Slovak Delegation	LO.DEL@HQ.NATO.INT
Mailbox Slovenian Delegation	SI.DEL@HQ.NATO.INT
Mailbox Spanish Delegation	SP.Del@HQ.NATO.INT
Mailbox Turkish Delegation	TU.del@HQ.NATO.INT
Mailbox UK Joint Delegation	UK.Del@HQ.NATO.INT
Mailbox United States Del (Mission)	US.Del@HQ.NATO.INT

**SHAPE FINAC AQM:**

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SHAPE J8 AQM SAM HINNENS, Valerie	Valerie.HINNENS@shape.nato.int
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Mailbox Belgian Delegation	fax: +32 (0) 2 707 6090
Mailbox Bulgarian Delegation	fax: +32 (0) 2 707 2832
Mailbox CA Joint Delegation	fax: +32 (0) 2 707 7129
Mailbox Croatian Delegation	fax: +32 (0) 2 707 2462
Mailbox Czech Delegation	fax: +32 (0) 2 707 1703
Mailbox Danish Delegation	fax: +32 (0) 2 707 6115
Mailbox Estonian Delegation	fax: +32 (0) 2 707 9590
Mailbox French Del - Section Finances	fax: +32 (0) 2 727 7426
Mailbox German Delegation	fax: +32 (0) 2 726 4948
Mailbox Greek Delegation	fax: +32 (0) 2 726 8030
Mailbox Hungarian Delegation	fax: +32 (0) 2 707 3638
Mailbox Icelandic Delegation - Milrep	fax: +32 (0) 2 726 4531
Mailbox Italian Delegation	fax: +32 (0) 2 707 6259
Mailbox Latvian Delegation	fax: +32 (0) 2 707 2889
Mailbox Lithuanian Delegation	fax: +32 (0) 2 707 2850
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Mailbox Netherlands Delegation	fax: +32 (0) 2 726 7801
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