

NCIA/ACQ/2022/07323
29 November 2022

Notification Of Intent to Invite Bids

“PROVISION OF NATO AGS FORCE (NAGSF) COMMUNICATION AND INFORMATIN SYSTEMS (CIS) SERVICES RELOCATION”

IFB-CO-115735-NAGSF

Estimated Value: EUR 8,500,000

The NAGSF CIS Services Relocation project will provide the design, procurement, installation and test of NS, NR and NU, and all other related CIS infrastructure across all the new HQ NAGSF buildings at Sigonella Airbase. In addition this project will move existing CIS infrastructure into the NAGSF HQ.

The NCI Agency anticipates issuing the formal Invitation For Bid (IFB) in Quarter (Q)4 2022, with a Bid Closing Date in Q1 2023, and an anticipated Contract Award by Q1 2023.

Closing Date for Nominations of Firms by their national delegations is 09 December 2022.

NCI Agency Point of Contact

Ms. Emira Kapetanovic

E-mail: Emira.Kapetanovic@ncia.nato.int

To: Distribution List

Subject: Notification of Intent to Invite Bids

PROVISION OF NATO AGS FORCE (NAGSF) COMMUNICATION AND
INFORMATION SYSTEMS (CIS) SERVICES RELOCATION

IFB-CO-115735-NAGSF

References: A. AC/4-D/2261 (1996 Edition), Procedures for International Competitive Bidding
B. AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure governing the use of BOAs
C. C-M(2002)49 – NATO Security Policy
D. AC/4-DS(2022)0027

1. The NATO Communication and Information Agency (NCI Agency), acting as the Host Nation, hereby gives notice of its intent to issue Invitation for Bid (IFB) for the Provision of NAGSF CIS Services Relocation.
2. Attached to this letter at Annex A is a high level summary of the requirements. These requirements are being refined and will be included in further detail as part of the IFB.
3. The reference for the Invitation for Bid will be **IFB-CO-115735-NAGSF**, and all correspondence concerning this IFB should reference this number.
4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 8,500,000.
5. The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
6. It is planned to award a single contract for the entire scope of work. No partial bidding will be accepted. The envisaged contract vehicle is Fixed Price Incentive Fee (FPIF) with award to one Contractor.
7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Attached to this letter at Annex B is a list of potential bidders that may be able to provide the services required for this project. This list was compiled from the companies that have an active BOA with the Agency.
8. The BOA Plus procedures allow National Responsible Authorities to nominate eligible bidders in addition to the companies identified at Annex B. Any such nominations for companies that do not have an active BOA should come from the National Authorities via their Delegation/Mission to NATO, who will provide the requisite Declaration of Eligibility (DoE). Upon receipt of the DoE, the NCI Agency Contracting Officer will add the company to the Bidders List.
9. National Responsible Authorities are kindly requested that the NCI Agency be provided with Declarations of Eligibility (DOE), not later than **09 December 2022**, of qualified and certified companies which may be interested in receiving an IFB for this project.
10. In addition to the certifications of the firm's security clearance required under this NOI, the Declarations of Eligibility should include the following information for each of the nominated company:
 1. Company Name
 2. Company Address
 3. Point of Contact (POC)
 4. POC Telephone number

5. POC E-mail address

10. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO Communications and Information Agency
NATO HQ Boulevard Leopold III
B-1110 Brussels, Belgium
Attention: Emira Kapetanovic – Principal Contracting Assistant
E-mail: Emira.Kapetanovic@ncia.nato.int

11. Please note that requests for participation in this competition received directly from individual companies cannot be considered, unless they hold a valid BOA with the NCI Agency.
12. The formal IFB is planned to be issued in Q4 2022, and Contract Award is planned for no later than 1Q 2023. The Purchaser reserves the right to amend these dates at their discretion.
13. Bidders will be required to declare a bid validity of six (6) months from closing date for receipt of bids. If the selection and award procedure exceed the bid closing date by more than six (6) months, companies may be requested to voluntarily extend the validity of their bids. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
14. The participating National Authorities are advised that the IFB package will be “NATO UNCLASSIFIED”.
15. Execution of the proposed contract will require unescorted access and work of contractor personnel at NATO Class I and Class II security areas, and in accordance with C-M(2002)49, NATO Security Policy, personnel of the winning bidder will be required to hold individual security clearances of “NATO S3CRET”. Only companies maintaining the appropriate personnel clearances will be able to perform the resulting contract. The personnel security clearances shall be valid at the time of the contract signature. Bidders are to note that contract award will not be delayed in order to allow Contractor personnel to obtain missing clearances.
16. The NCI Agency point of contact for all information concerning this IFB is Emira Kapetanovic, Principal Contracting Assistant, at Emira.Kapetanovic@ncia.nato.int
17. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Emira Kapetanovic
Principal Contracting Assistant

Attachment(s):

Annex A – Summary of the Requirements
Annex B – Initial List of Bidders

IFB-CO-115735-NAGSF

Distribution List

- **NATO Delegations (Attn: Infrastructure Adviser):**

Albania
Belgium
Bulgaria
Canada
Croatia
Czech Republic
Denmark
Estonia
France
Germany
Greece
Hungary
Iceland
Italy
Latvia
Lithuania
Luxembourg
Montenegro
The Netherlands
North Macedonia
Norway
Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Türkiye
United Kingdom
United States

- **NATO HQ**

NATO Office of Resources, Management and Implementation Branch – Attn:
Deputy Branch Chief
Director, NATO HQ C3 Staff, Attn: Executive Coordinator
SACTREPEUR, Attn: Infrastructure Assistant
SHAPE, Attn: J3 & J2

- **Strategic Commands**

HQ SACT Attn: R&D Contracting Office
ACO Liaison Office

- **All NATEXs**

- **NCI Agency – Internal**

Annex A – Summary of the Requirements

IFB-CO-115735-NAGSF

“PROVISION OF NATO AGS FORCE (NAGSF) COMMUNICATION AND INFORMATION SYSTEMS (CIS) SERVICES RELOCATION”

1. Introduction

The NATO AGS Force (NAGSF) was established on the Air Force Base Sigonella (Italy) in 2015. Its staff is working from a set of temporary buildings put in place at the time to enable a fast advanced capability.

The permanent facility on the Sigonella Air Base is now complete, and the present contract will cover the relocation of the CIS capability allowing the move and expansion of the NAGSF staff. While the majority of assets will be procured under this Contract, the integration scope will also cover some existing assets to be moved across locations.

The new NAGSF facility is composed on 12 buildings across two zones on the Air Base. The main command building covers 80% of the requirement and hosts all backend.

2. Contract Scope

The overall technical scope of the contract will be: new classified server room physical build and virtualization, fibre-based active distribution for the classified network, wireless-based distribution for the unclassified network, workstations up to domain integration, design and installation of a 50-pax VTC studio, VTC desktops.

The total number of users is 500.

The existing unclassified server racks, phones and printers will have to be relocated to the new facility and integrated in the distribution.

The transmission, network point of presence, and cryptographic components are purchaser-furnished to this contract.

The passive distribution is purchaser-furnished to this contract, however the awardee will be invited to highlight possible insufficiencies during its site-survey.

The layers above virtualization and firmware for the servers and cyber components will be executed by NCI Agency staff after provisional system acceptance.

The awardee will be invited to propose a solution for a possible limited initial capability for ~100 users to be delivered before summer 2023.

3. The Period of Performance

Site Survey: Planned for Q1-2023.

Provisional site acceptance: Planned for Q3/4-2023.

Annex B – Initial List of Bidders

IFB-CO-115735-NAGSF

COUNTRY	VENDOR
ALBANIA	TCN shpk
BELGIUM	ATOS
	Akacio - Louis & Associates s.a.r.l
	Avaya Inc.
	BE NETWORKS
	BLACK BOX NETWORK SERVICES
	Brevco Services
	Computacenter NV
	Computer Sciences Corporation
	ComputerLand S.L.M. S.A.
	Cybertrust Belgium NV
	Cypros C
	Dell NV
	Dimension Data Belgium
	Ericsson sa/nv
	Getronics Belgium SA/NV
	Hewlett Packard Enterprise Belgium BV
	NextiraOne
	Nijkerk Computer Solutions BeNeLux
	Prodata Systems
	Proximus NV
	Proximus SpearIT NV
	RealDolmen NV
	SAIT
	Simac ICT Belgium
	Telenet BVBA
	Thales S.A.
	UNIFY COMMUNICATIONS
	Van Roey Automation NV
	Verizon Terremark NV
BULGARIA	Electron Progress EAD
	KRISTANEA LTD.
	Lirex BG Ltd
	Telelink Business Services EAD
CANADA	General Dynamics Mission Systems-Canada
	Norsat International Inc.
CROATIA	CROZ d.o.o. za informaticku djelatnost
	IN2 Information Engineering Ltd.
	KING ICT d.o.o

	Senso IS d.o.o.
	Span PLC
CZECHIA	Autocont
	Compactive s.r.o.
	Damovo Ceska republika s.r.o.
	SITEL, spol. s r.o.
	Skill s.r.o.
	TTC Telekomunikace, s.r.o.
DENMARK	Danoffice ApS
	SAAB Danmark A/S
ESTONIA	Telegrupp AS
FRANCE	Airbus Defence and Space SAS
	CS Systèmes d'Informations
	IDEMIA Identity & Security France
	INEO Defense
	MARLINK SAS
	Société Réseau Informatique et Gestion
GERMANY	ARKTIS IT solutions GmbH
	Airbus Defence and Space GmbH(ex EADS GmbH)
	Bechtle GmbH & Co.KG
	Bechtle GmbH System House Aachen
	CANCOM Public GmbH
	CGI (Germany) GmbH & Co.KG
	CONET Solutions GmbH
	CSC Deutschland Solutions GmbH
	Cognizant Consulting and Services GmbH
	FREQUENTIS Deutschland GmbH
	GBS TEMPEST & Service GmbH
	GTSI Corp.
	KB Impuls Service GmbH
	M-Medientechnik GmbH
	MagSoft® Computer und Software
	Quin GmbH
	Rohde & Schwarz GmbH & Co. KG
	T-Systems International GmbH
	Telespazio Germany GmbH
	XORTEC GmbH
GREECE	Cosmos Business Systems S.A.
	European Dynamics SA
	Info-Quest SA
	PC SYSTEMS S.A.
HUNGARY	Honvédelmi Minisztérium Elektronikai, Logisztikai és Vagyonkezelő zrt.
	Hubel Hungarian & Belgian Ltd.
	Kapsch BusinessCom Kft.
	Navigator Zrt.

	S&T Consulting Hungary Ltd.
	Synergon Information Systems plc- Synergon Integrator Kft
ITALY	3F & EDIN Spa
	Fondazione FORMIT
	IES - S.r.L.
	ITEL SRL
	Italtel
	NA.EL. SRL
	SIMAV SPA
	SMS Engineering srl
	TELSY S.p.A.
	ePM-Engineering to Project Management sr
LATVIA	Baltic Information & Security Systems
	DATI Group, LLC
	Datakom LTD
	SIA Fima
LITHUANIA	Blue Bridge
	JSC FIMA (UAB)
	Novian Technologies UAB
LUXEMBOURG	NTT LUXEMBOURG PSF SA
	SNOWBALL TECHNOLOGY SARL
NETHERLANDS	Eurotempest BV
	Global Crossing
	Global Systems and Software
	Het IT BV
	Misco Nederland BV
	OSPL Nederland BV
	PQR bv
	ROHDE & SCHWARZ BENELUX BV
	Truedata B.V.
	Tucana Telecom B.V.
	UNI Business Centre BV
NORWAY	3D perception AS
	Airbus Defence and Space AS
	Atea Norge AS
	Evry
	Umoe IKT
POLAND	Asseco Poland S.A
	Atende S.A.(prior ATM S.A.)
	Decsoft S.A.
	Designers S.J.
	EXENCE S.A.
	Elmontex
	Military Communication Institute
	Newind sp. z o.o.

	Produs S.A.
	S&T Services Polska Sp. z o.o.
	Solidex S.A.
	Sygnity S.A.
	Unizeto Technologies SA
	VOL Sp. z o.o. Sp.k.
	WASKO S.A.
	XCOMP
	Zbar Phu Mariusz Popenda
PORTUGAL	Warpcom Services SA
ROMANIA	ATOS Convergence Creators SRL
	UTI Grup S.A.
	certSIGN S.A.
SLOVAKIA	Aliter Technologies a.s
	Unistar LC d.o.o.
SPAIN	Alma Technologies s.a.
	DILLERS, SA
	INETUM
	Indra Sistemas S.A.
	KRC ESPAÑOLA, S.A.
Türkiye	Ayesas Aydın Yazılım Ve Elektronik Sanayi Anonim Sirketi
	E+M Elektrik Sistem Hizmetleri Ltd. Sti.
	HAVELSAN Hava Elektronik San. Ve Tic A.S.
	Kuanta Insaat Taahhut Elektronik Turizm
	Suta Insaat ve Muhendislik Sirketi
UNITED KINGDOM	Audax
	CDW Limited
	Centerprise International Ltd
	General Datatech
	IOSTRAP, LTD
	Info-Assure LTD.
	Integrated Network Hardware
	Leonardo UK Ltd
	Razor Thorn Security LTD
	Secure Systems & Technologies Ltd. (SST)
	Softcat plc
	Spektrum Management Group Ltd
	Steatite Limited
	Storm Technologies Ltd
	TRICIS LIMITED
	Total IA Ltd
	Voice Concepts Ltd.
UNITED STATES	AATD, LLC
	ALTIMA GROUP INTERNATIONAL, INC. (AGI)
	AS GLOBAL

	AUTOMATION INNOVATIONS LLC
	Advanced Computer Concepts
	Affigent, LLC
	BAE Systems Information Solutions Inc.
	By Light Professional IT Services LLC
	CTG Federal
	DRS Technical Services, Inc.
	EMW, Inc.
	Forward Slope, Inc
	GOOGOZ.COM, INC.
	Honeywell Technology Solutions Inc.
	ISSTSPi
	Intelligent Waves LLC
	K3 Enterprises, Inc.
	L-3 National Security Solutions, Inc.
	LEIDOS Inc
	LTI DataCom Inc.
	ManTech International Corporation
	Mutual Telecom Services Inc.
	Onshore Technology Consultants
	Parsons Government Services Inc.
	Pegasus Professional Services LLC
	PlanIT Group LLC
	Presidio Networked Solutions, Inc
	Raytheon CompanyNetwork Centric Systems
	SAIC
	Spacenet Integrated Government Solutions
	Strategic Operational Solutions, Inc
	Sub U Systems, Inc.
	URS Federal Services International Inc
	UXB Defense, Inc
	Ultisat dba Speedcast Government
	VECTOR IT SOLUTIONS INC
	Vykin Corporation
	World Wide Technology Inc.
	XTec, Incorporated
	vCloud Tech Inc