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NCIA/ACQ/2023/06581/TT-0885
02 March 2023

Notification of Intent to Invite Bids

Project Title:

“Satellite Personal Communications Services for Operational Liaison and Reconnaissance Teams (OLRT)”

Project Serial: 2021/OCM03106

IFB-CO-115858-OLRT

Estimated Value: Not-To-Exceed (NTE) MEUR 2.2 over 5 years of service delivery

Period of Performance: 3 years base contract + 2 optional years

This is notification of an International Competitive Bidding for the provision of satellite personal communications services and the associated terrestrial services in support of the Operational Liaison and Reconnaissance Teams (OLRT).

The OLRTs are a key Command and Control enabler during the early phases of any mission and they must be prepared and equipped with deployable communications systems to deploy and operate quickly to support the Joint Task Force Commanders (JFC) with their planning and decision-making process. This Project (Serial 2021/OCM03106) is programmed in Capability Package (CP) 9A0130 “Satellite Communications Transmission Services”, and it will provide the commercial satellite services to enable the OLRTs to carry out their mission.

The NCI Agency is seeking to establish **Indefinite Delivery Indefinite Quantity (IDIQ) Framework Contract**, which will provide commercial SATCOM services not only to OLRTs, but also any other user groups of the NATO Enterprise, on an “as needed - when needed” basis.

This contract will be implemented through one single Invitation for Bid (IFB) with 2 separate Work Packages, one for the provision of satellite personal communications services, and the second one for the associated terrestrial services. The Work Packages will be evaluated separately so prospective Bidders may bid on one or both Work Packages.

The IFB is planned to be issued in April 2023, with a Bid Closing Date in July 2023 and Contract Award in February 2024.

NCI Agency Point of Contact (POC): Ms. Viktorija NAVIKAITĖ, Contracting Officer

E-mail: viktorija.navikaite@ncia.nato.int



To : Distribution List

Subject : **Notification of Intent (NOI) to Invite Bids for International Competitive Bidding**
Project "Satellite Personal Communications Services for Operational Liaison and Reconnaissance Teams (OLRT)"
IFB-CO-115858-OLRT

References : A. AC/4-2261 (1996 Edition), Procedures for International Competitive Bidding
B. AC/4/(PP)D/27611-ADD3
C. AC/4-DS(2023)0001

1. The NATO Communications and Information Agency (NCI Agency), acting as a Host Nation responsible for implementing the subject Project, intends, in accordance with paragraph 6 of Reference (A), to issue an Invitation for Bid (IFB) to establish an Indefinite Delivery Indefinite Quantity (IDIQ) Framework Contract for the provision of Satellite Personal Communications Services for Operational Liaison and Reconnaissance Teams (OLRT) and other user groups of the NATO Enterprise.
2. The scope of work and funds for this Project have been authorised as recommended by Reference (B). The estimated investment cost for the services and deliverables included within the scope of the intended contract is as set forth in Reference (C).
3. A high-level summary of the requirements of the future IFB is set forth in Annex A attached to this letter. These requirements are currently being refined and detailed as part of the preparation of the IFB and the Prospective Contract. The NCI Agency reserves the right to amend the requirements and schedule as may be directed by the Investment Committee.
4. The initial period of performance of the Project is expected to be 3 years from the service activation date, followed by 2 optional service years. The Not-to-Exceed (NTE) price of the services in support of OLRTs and other user groups over the period of 5 years is estimated to be **MEUR 2.2**.
5. The reference for this IFB is **IFB-CO-115858-OLRT**, and all correspondence concerning the IFB should reference this number.
6. The NCI Agency was authorised to use the International Competitive Bidding (ICB), Lowest Priced Technically Compliant Bid procurement procedures for source selection. The successful bidder, pursuant to the IFB following this NOI, will be the bid that offers the lowest price and is technically compliant in accordance with Reference (A).
7. It is planned to issue one IFB with 2 separate Work Packages (WP). The WPs will be evaluated separately so prospective Bidders may bid on one or both WPs. The Purchaser may decide to award one single Contract combining both WPs in case the lowest compliant Bidder for the two WPs is the same Bidder. Award of the Contract(s) will be made on a Firm Fixed Price Basis to the lowest price technically compliant Bidder(s).
8. The IFB is planned to be issued by the end of April 2023 with a Bid Closing Date in July 2023. The Contract Award is expected in February 2024. The NCI Agency reserves the right to amend these dates as may be directed by the Investment Committee.
9. There are no Operations and Maintenance (O&M) costs associated with this Project.
10. Funding for this project is provided by the Investment Committee "at 30B", thus firms from all 30 NATO Member Nations may respond to future solicitation once issued.



11. Firms that wish to participate in this procurement must be nominated to the NCI Agency through their National Delegation to NATO and such nomination must be accompanied by a **"Declaration of Eligibility"** (DoE) and certification of their security clearances executed by their national authorities. Requests for participation received directly from firms shall not be considered.

12. The closing date for additions/nominations to the Bidders List of qualified and certified firms which may be interested in receiving an Invitation for Bid for this Project is **6 April 2023**.

13. The Declarations of Eligibility shall include the following information for each of the nominated firms: the COMPANY NAME and ADDRESS, POINT OF CONTACT (POC), POC TELEPHONE NUMBER and E-MAIL ADDRESS. This information is critical to enable prompt and accurate communication with prospective bidders.

14. Delegations are requested to provide the Declarations of Eligibility to the NCI Agency's Point of Contact (POC) at the following address:

NATO CI Agency
Acquisition Office
POC: Ms. Viktorija NAVIKAITĒ, Contracting Officer
TEL: +32 2 707 8210, FAX: +32 2 707 8770
E-mail: viktorija.navikaite@ncia.nato.int

15. Bidders will be required to declare a bid validity of twelve (12) months from the closing date for receipt of bids.

16. The participating National Authorities are advised that the IFB package will only contain "NATO UNCLASSIFIED" material.

17. The resulting Contract will require the Prospective Contractor handling, processing and storing material classified up to "NATO SECRET". The future Contractor shall be therefore required to possess a **Facility and Personnel clearances** of "NATO SECRET" at the time of Contract award. Prospective Bidders are cautioned that the Contract award and contract performance will not be delayed in order to allow Contractor personnel to obtain clearances where such clearances are lacking.

18. Your assistance in this procurement is greatly appreciated.

FOR THE CHIEF OF ACQUISITION:

Viktorija Navikaitė
Contracting Officer
Acquisition

Enclosure:

1. Annex A (Summary of Requirements)



ANNEX A

Summary of Requirements

Project ID 2021/0CM03106, CP 9A0130

Background

The Operational Liaison and Reconnaissance Teams (OLRT) are the Alliance's initial presence in theatre and their mission is to be ready to deploy at a very short notice.

This project will provide transmission element and associated services to connect the OLRTs to their parent Headquarters.

Scope

The contract resulting from the Invitation for Bid (IFB) shall acquire satellite airtime for the OLRTs on both Inmarsat and Iridium commercial satellite constellations. This project shall also provide Terrestrial backhaul services to connect to the NATO anchor points. This contract will be implemented through single IFB with two separate Work Packages as follows:

Work Package 1 - Provide SATCOM Subscription Services will provide the OLRTs with access to commercial Satellite Communications services for their mission preparation, exercises and the reconnaissance phase of actual missions. The Contract shall provide satellite airtime on the Inmarsat and Iridium satellite constellations. The period of performance for the services in this Work Package is 2024 to 2028 (3 years plus 2 extendable years).

Work Package 2 - Provide Terrestrial Connectivity Services will establish an Ethernet Virtual Private Network (VPN) to provide terrestrial backhaul services to transport the satellite traffic to the NATO anchor points. Specifically, the terrestrial connectivity between NATO Anchor Point in Belgium (Mons) and Inmarsat Point of Presence (PoP) in The Netherlands (Amsterdam), and the terrestrial connectivity between NATO Anchor Point in Italy (Lago Patria) and Inmarsat PoP in Amsterdam. The period of performance for the services in this Work Package is 2024 to 2028 (3 years plus 2 extendable years).

No deployable assets (hardware or software) will be procured under this Contract.



**Distribution List for Notification of Intent (NOI) to Invite Bids
IFB-CO-115858-OLRT**

NATO Delegations (Attn: Investment Committee Adviser):

Albania	1
Belgium	1
Bulgaria	1
Canada	1
Croatia	1
Czechia	1
Denmark	1
Estonia	1
France	1
Germany	1
Greece	1
Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
Montenegro	1
Netherlands	1
North Macedonia	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Republic of Türkiye	1
The United Kingdom	1
The United States of America	1

Belgian Ministry of Economic Affairs 1

Embassies in Brussels (Attn: Commercial Attaché):

Albania	1
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Denmark	1
Estonia	1
France	1
Germany	1
Greece	1



Hungary	1
Iceland	1
Italy	1
Latvia	1
Lithuania	1
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The United States of America	1