

## Notification of Intent to Invite Bids Amendment 1

*Method: Basic Ordering Agreement Plus (BOA+)*

### PROVISION OF ERDAS IMAGINE PROFESSIONAL; EXTENSIS GEOEXPRESS & READYAPI (SOAPUI PRO) SOFTWARE IN SUPPORT TO NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3

**NCI Agency Reference #: IFB-CO-115921-CG3M**

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**Estimated Amount:** EUR 550,000 (base value without options)

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**NOI Closing Date:** 6 September 2023

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**Solicitation Release Date:** Anticipated on 11 September 2023

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**Solicitation Closing Date:** Anticipated on 25 September 2023

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**Contract Award Date:** Anticipated on 6 October 2023

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**Competition Type:** BOA+ Lowest Priced Technically Compliant

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The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the procurement of ERDAS Imagine Professional; Extensis GeoExpress & ReadyAPI (SoapUI Pro) Commercial-Off-The-Shelf (COTS) software in the context of the Core GIS Increment 3 upgrade.

#### **NCI Agency Point of Contact**

Emira Kapetanovic - Principal Contracting Assistant

**Email:** [IFB115921CG3M@ncia.nato.int](mailto:IFB115921CG3M@ncia.nato.int)

Interested companies holding an active BOA with the NCI Agency may contact the below POC for inclusion in the Bidder List

**\*\*Neo eProcurement Registration\*\***

*Attention Suppliers,*

*The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past,*



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*current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.*

*The NCI Agency will be moving all procurement activities to Neo by the end of 2023. Until then, selected business opportunities will be incrementally conducted in Neo. We invite all suppliers interested in these competitions to register in [Neo](#).*

For first time users of the NEO eProcurement tool, please follow the registration steps available [here](#).

**Annexes:**

- A. Summary of Requirements
- B. Distribution List
- C. Updated List of Prospective Bidders

**To** : Distribution List

**Subject** : **Notification of Intent to Invite Bids for PROVISION OF ERDAS IMAGINE PROFESSIONAL; EXTENSIS GEOEXPRESS & READYAPI (SOAPUI PRO) SOFTWARE IN SUPPORT TO NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3**

**References** : **A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding  
**B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements

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1. In accordance with References A through B, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue an Invitation for Bid (IFB) for PROVISION OF ERDAS IMAGINE PROFESSIONAL; EXTENSIS GEOEXPRESS & READYAPI (SOAPUI PRO) SOFTWARE IN SUPPORT TO NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3, hereafter referred to as the "Project".
  2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the IFB.
  3. The reference for this Project is **IFB-CO-115921-CG3M**, and all correspondence concerning this NOI and subsequent IFB should reference this number.
  4. The purpose of this Invitation for Bid (IFB) is to establish one or more contracts.
  5. A Bidder may submit one quotation for all three (3) Software in the Base Contract and Options, or;
  6. A Bidder may submit one quotation for a partial bid for two (2), or one quotation for a partial bid for one (1) Software out of three (3) in the Base Contract and Options.
  7. The Purchaser may issue a single or multiple awards to the same Bidder.
  8. The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
  9. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders, which may be able to provide the products or services required for this Project. This list was compiled from companies holding an active BOA with the NCI Agency, meaning BOA holders registered in NEO.
  10. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an IFB for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency

contracting authority not later than 6 September 2023, which is 14 calendar days after the date of this letter.

- a. The DoE should include the following information for each of the nominated companies:
    - Company name
    - Company address
    - Point of Contact (PoC)
    - PoC email address
    - PoC telephone number
  - b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to [IFB115921CG3M@ncia.nato.int](mailto:IFB115921CG3M@ncia.nato.int).
11. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the IFB has not been issued. The NCI Agency may even accept, at its discretion, nominations after the IFB has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
  12. Requests for participation in this competition received directly from individual companies will not be considered.
  13. Bidders will be required to declare a bid validity of six (6) months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than six (6) months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
  14. National authorities are advised that the IFB package is anticipated to be NATO UNCLASSIFIED.
  15. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
  16. Your assistance in this procurement is greatly appreciated.

**For the Chief of Acquisition:**

Emira Kapetanovic  
Principal Contracting Assistant

## **Annex A – Summary of Requirements**

### **1. Project Objective**

- 1.1 NATO Core GIS is a Geographical Information System (GIS) that provides NATO customers with a suite of geospatial services and products to ensure that all phases of military operations are conducted on the same spatial reference. Core GIS supports the complete geospatial information lifecycle. It is used by two main communities: specialised geospatial sections and the broad community of Functional Services (FSs) users.
- 1.2 NATO Core GIS is fully implemented with Commercial off-the-shelf (COTS) software products.

### **2. Scope of Work**

- 2.1 This Bid will cover the provisioning of additional COTS software products/licenses for the NATO Core GIS, as well as required software maintenance for the lifecycle support of the Core GIS in the next years.
- 2.2 The following COTS software products will be included in the Bid:
  - a) ERDAS Imagine Professional
  - b) Extensis GeoExpress
  - c) ReadyAPI (SoapUI Pro)

### **3. The Period of Performance**

- 3.1 Software and licenses under this contract shall be delivered no later than 1 January 2024.

## Annex B – Distribution List

### NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

### Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

### NCI Agency – All NATEXs

## Annex C – List of Prospective Bidders

Vendor	Country
Accelera Solutions, Inc.	UNITED STATES
Airbus Defence and Space AS	NORWAY
Aliter Technologies a.s	SLOVAKIA
BLACK BOX NETWORK SERVICES	BELGIUM
Brevco Services	BELGIUM
CGI (Germany) GmbH & Co. KG	GERMANY
EMW, Inc.	UNITED STATES
KING ICT d.o.o	CROATIA
KRC ESPAÑOLA, S.A.	SPAIN
LEIDOS Inc	UNITED STATES
NTT DATA	SPAIN
Raytheon Technologies (RTX)	UNITED STATES
Span d.d	CROATIA
Teldat Sp. Z.o.o. sp.k.	POLAND
EVIDEN BELGIUM	BELGIUM
LUCIAD/HEXAGON GEOSPATIAL	BELGIUM
adesso SE	GERMANY
T-Systems International GmbH	GERMANY
Hexagon US Federal, Inc.	UNITED STATES